



# NEWSBEAT

[www.wmbaonline.org](http://www.wmbaonline.org)

## A LETTER FROM THE PRESIDENT

What a great summer it has been weather-wise, however, business could be better.

I would like to thank Chuck Swaggert, Owner of D.H.I. Equipment in advance for sharing his company's knowledge in WaterBorne paints. D.H.I. will explain the ins-and-outs of the water borne conversion.

D.H.I. will have the answers to the questions that many of you have been asking such as:

- 1.) When will it be mandatory here in Michigan?
- 2.) How long will I have to be compliant?
- 3.) What will I need to do to prepare?
- 4.) How much will the conversion cost?
- 5.) What have some of the other shops experienced with the new water borne system?
- 6.) What's the good, the bad, and the ugly to all of this?

These questions and many more will be answered at the September 16th meeting. Please feel free to contact Kevin at D.H.I. Equipment for your equipment needs prior to the meeting at: 888-534-3377 or visit them on the web at [www.dhiequipment.com](http://www.dhiequipment.com)

Ray Fisher, Vice President of ASA of Michigan will also be there for the latest industry updates.

Please plan to join us in this upcoming meeting. We will also be looking to nominate a new Vice president and Secretary for the W.M.B.A. to serve the 2009/2010 term.

A round table discussion will finish up the evening with a few issues that will need to be addressed:

Is it time for a director to stay on board with the W.M.B.A.?

Anti-Steering campaign, what direction should we pursue?

**NewsBeats**, should they be monthly or quarterly? I would especially appreciate Vendor Input?

Changing of the Bi-Laws

I-CAR Welding Classes, should we offer them locally?

Please plan to attend this upcoming meeting. Your vote could make the difference in the future direction of your local association.

Thank you,  
Jeff Shaffer  
WMBA President

## NEXT GENERAL MEETING:

Tuesday, September 16

7:00 pm

DHI Equipment  
WaterBorne Presentation

Location  
Grand Pontiac

**Please give the utmost respect  
to our guest speakers.**

## The Latest Minutes....

Once again with the kids back in school, it feels like fall has arrived, although maybe not weather wise. Nonetheless, with September here it is time to resume our monthly meetings beginning with this month's upcoming meeting on Tuesday, September 16th at 7:00pm at Grand Pontiac.

This will be an important and informative meeting. We will have a guest speaker on WaterBorne Paints, and also we will need the nominations for the opening board positions along with some major decisions to be voted on.

So mark your calendars and we'll see you there!

Respectfully submitted,  
Cheryl A. Blish, Secretary

## 2008 Paid Members

ADP - Audatex	Body Shop
Action Collision Service Inc.	DHI Equipment Sales & Service
Allstar Quality Auto Glass Service	Dunshie Body & Frame
Alpine Collision Center	Dupont Performance Coatings
Altra Products	Ed's Body Shop of Caledonia
Auto Care Experts by Ken	Enterprise Rent-A-Car
Auto Collision Service Inc.	Finishmaster, Inc.
Avis Budget	Fox Collision Center
BASF	G.I. Body Shop
Berger Chevrolet	Grand Pontiac
Bob's Collision Service	Greenville Car Centre
Borgman Ford	Harold Zeigler Chrysler-Dodge-Jeep
Brink's Auto Body Inc.	Harvey Cadillac Company
Bruce's Frame & Alignment	Hertz
Burton Heights Body Shop Inc.	Impact Vehicle Damage Erasure
Carborundum Adhesives - AJ Eppler	Jerry's Body Shop Inc.
Cardinal Equipment & Service	Judd's Body Shop Inc.
Carstar 76 Collision	K&M Northfield Dodge
Carstar of Rockford	Keller Ford Kia
CCC Information Services Inc.	Kenowa Auto Supply
Clinton Hop & Co., Inc.	Keystone Automotive
Complete Auto Glass	Koenes Auto Body
Comstock Park	Kool Chevrolet
	LKQ of West Michigan
	Mannes Paint & Body Shop, Inc.

## 2008 I-CAR Update

### I-CAR News

*New pricing as of September 2008:*

#### LIVE TRAINING (priced per point)

Gold Class Professionals™ & Platinum Individual™ Discount Training Coupons - \$85

Regular Discount Training Coupon - \$105

At-the-Door Price (Check/Credit Card) - \$145

#### WELDING QUALIFICATION TESTS

*(Advanced registration & payment required. See web site for details.)*

**Class, Prep & Test (Steel):** # of Coupons - 7, Gold Class Professionals & Platinum Individual Pricing - \$595, Regular Pricing - \$735

**Class, Prep & Test (Aluminum):** # of Coupons - 8, Gold Class Professionals & Platinum Individual Pricing - \$680, Regular Pricing - \$840

**Retest:** # of Coupons - 3, Gold Class Professionals & Platinum Individual Pricing - \$255, Regular Pricing - \$315

**Re-Qualification Test\*:** # of Coupons - 4, Gold Class Professionals & Platinum Individual Pricing - \$340, Regular Pricing - \$420

*\*Does not include 4 hour class.*

**ONLINE TRAINING (Priced per program. Credit card payment only; coupons not accepted.)** - \$45.

Marz Collision Services	Sherman & Assoc. Inc.
Nyenhuis Collision Center	The Shop Body Shop Inc.
Painters Supply & Equipment Co.	Sports Car Specialties
PF3 Paint Supply, Inc.	Star Collision Carstar
PPG Industries	Todd Wenzel Chevrolet
Pfeiffer Collision	Towne & Country Auto Body, Inc.
Premier Auto & Truck Parts, Inc.	Toyota Scion of Grand Rapids
Pro Collision of West Michigan	Travis Collision
Quality Collision Services	Vos Glass
Rodenhouse Body Shop	Wealthy Body Shop Inc.
Schram Auto & Truck Parts, Inc.	Weller Auto Parts
Schut's Body Shop Inc.	West End Body Shop, LLC

## I-CAR Upcoming Classes

*All class times are 6pm to 10om*

**STA01 Cosmetic Straightening Aluminum (English)**, Start Date: Oct 08, 2008, AAA Insurance, Grand Rapids, MI 49525, 8 mi.

**PRA01 Replacing Exterior Aluminum Panels (English)**, Start Date: Oct 18, 2008, AAA Insurance, Grand Rapids, MI 49525, 8 mi.

**SSA01 Structural Straightening Aluminum (English)**, Start Date: Oct 22, 2008, AAA Insurance, Grand Rapids, MI 49525, 8 mi.

**FCR01 Fundamentals of Collision Repair**, Start Date: Oct 29, 2008, AAA Insurance, Grand Rapids, MI 49525, 8 mi.

**DAM01 Vehicle Identification, Estimating Systems, and Terminology**, Start Date: Nov 12, 2008, AAA Insurance, Grand Rapids, MI 49525, 8 mi.

**DAM02 Frontal Impact Analysis**, Start Date: Nov 19, 2008, AAA Insurance, Grand Rapids, MI 49525, 8 mi.

**DAM03 Mechanical Systems Analysis**, Start Date: Dec 03, 2008, AAA Insurance, Grand Rapids, MI 49525, 8 mi.

**DAM04 Restraints, Interior, Glass, Side and Rear Impact Analysis**, Start Date: Dec 10, 2008, AAA Insurance, Grand Rapids, MI 49525, 8 mi.

**DAM05 Aluminum Panels and Structures Damage Analysis**, Start Date: Dec 17, 2008, AAA Insurance, Grand Rapids, MI 49525

### Print your I-CAR Transcript for Free!

I-CAR offers you the opportunity to print individual transcripts at no charge via the *myI-CAR* function available at [www.i-car.com](http://www.i-car.com). I-CAR will continue to print and mail transcripts on a quarterly basis to all who complete new I-CAR or I-CAR recognized training. The cost for transcripts directly from I-CAR is \$35 per request.

# BASF

**Paul J. Phillips**  
Accounts Representative

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## UPCOMING EVENTS

### SEPTEMBER MEETING

Tuesday, September 16

DHI Equipment

WaterBorne Presentation

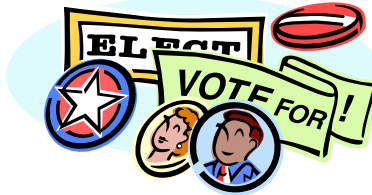


All Events (unless noted)  
to be held at Grand Pontiac  
and begin at 7:00pm

## WANTED

Nominations for Board Positions

### VICE PRESIDENT & SECRETARY



### 2008 BOARD OF DIRECTORS

**President**

Jeff Shaffer Pfeiffer Collision .....616-940-8950

**Vice-President**

Jeff Brink Grand Pontiac .....616-901-8651

**Secretary**

Cheryl Blish Star Collision .....616-364-6222

**Treasurer**

Joanne Victory, Judd's Body Shop...616-878-1562

**Chairperson**

Jerry Jansen, Jerry's Body Shop .....616-681-9306

### WMBA Committee Listing

**Special Events:**

Scott Baker..... 616-940-8950

**Membership:**

Bill Lentner ..... 248-467-6275

**Education Committee:**

Open .....

### WMBA MAILING LIST

ADDRESS/NAME CORRECTIONS

**ATTENTION!!**

We need your help! We're trying to update/correct our mailing list. If you or anyone you know have noticed errors or would like to add/delete please call Scott Baker at 616-940-8950.



WMBA  
PO Box 2879  
Grand Rapids, MI  
49501-2879

Important Membership  
Information Enclosed

Address Correction Requested

Look Inside for  
Latest I-CAR Update